



 GLOBALMEDIC

Annual Report June 1 2017 – May 31 2018

Dear Supporters,

Climate change and urbanization have intensified the impact that disasters are having. Wars and insecurity have resulted in the highest number of refugees since World War II. **Simply put, needs are increasing.**

In this fiscal year, GlobalMedic reached over 172,000 beneficiaries in 15 countries with lifesaving humanitarian assistance. The Atlantic hurricane season of 2017 instigated our biggest response this year, with many Caribbean nations being heavily damaged and several almost destroyed by back to back category 5 hurricanes. Despite the extremely challenging logistics, we were able to deliver aid to 8 islands and provide over 50,000 people with water purification units. This response was a great example of the cooperative approach that GlobalMedic believes in – Canadian volunteers packed the aid with Caribbean community members, Canadian airlines flew the aid to the affected islands, and Canadian rescuers worked with local partners to distribute the aid to affected families.

We were also very proud of our Canadian programs this year. With continued support from our friends at Procter & Gamble we were able to reach over 18,000 people with aid that ranged from kits containing items to clean up homes after fires or flooding, to male and female hygiene kits that were distributed to shelters in the Greater Toronto Area. These kits supported refugees, people experiencing homelessness, and women and children fleeing domestic violence.

We are constantly innovating, with the goal of lowering the costs of acquiring and distributing humanitarian assistance. We know that we can increase the number of beneficiaries that we serve by decreasing costs. More specifically, we can get more people access to clean drinking water by lowering the costs of the point of use water purification units and lowering the costs of distributing those units.

We researched and developed a way of decreasing the costs of household water purification units and are now in the process of scaling up the number of units that we produce and deliver. We have lowered costs through an innovative design change and by having volunteers help assemble the kits.

We launched a program in Bangladesh whereby we provide Rohingya refugees with point of use water purification units while hiring members from the host community to assemble and distribute the units. Evidence shows that by providing families in need with clean drinking water, we'll be able to keep them healthy and avoid diseases. We hope to lower tensions between the refugee and host communities through job creation and economic development. This model uses social innovation to improve access to lifesaving aid. We designed a comprehensive four phase business plan and were able to raise seed funding from several generous donors. We have started the project and it has been successful thus far. We look forward to expanding the program with the intent of multiplying the number of beneficiaries that we reach. This new model of a social venture is intriguing, and it has the benefit of multiplying the impact.

As an agency we need to focus on raising more funds. This means reaching out to donors and presenting our case for support. We have focused on streamlining our processes to drive costs down and ensuring we are delivering the best aid possible. By focusing on delivering the right aid to the right people at the right time, we'll ensure that our deliverables and processes are the best in the world. Showcasing our best in class program should make it easier to raise funds. If our funding remains the same, we'll still help more people by being more efficient. By raising more funds, we'll be able to help even more beneficiaries.

Our efficiency in aid delivery is executed by a core team of humanitarian professionals and amplified by the best volunteer core possible. Our people make us better. For that I am truly grateful. Together we will push forward and deliver aid to families in their time of need.

Take care,



A handwritten signature in black ink, appearing to read 'Rahul Singh'.

Rahul Singh, O.Ont
Founder & Executive Director



OUR PURPOSE

The David McAntony Gibson Foundation (DMGF), which operates under the name GlobalMedic, is a registered Canadian charity whose purpose is to relieve poverty and promote health by providing the necessities of life, including food, clean water, medical supplies and/or shelter to victims of disaster.

GlobalMedic is often the first team, and many times the only one, to get critical interventions to people in life-threatening situations following a disaster. This is what we are known for in the world of humanitarian disaster response. We achieve this through our well-developed Emergency Programs and our internationally deployable Rapid Response Team that is made up of professional rescuers including paramedics, police officers, and firefighters who volunteer their time and skill set.



Syria



Nepal



OUR MISSION

GlobalMedic strives to be an efficient aid agency that delivers the maximum amount of aid with a minimum operating cost.

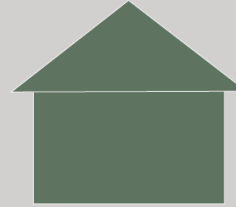
PROGRAMS OVERVIEW



Water



Medical



Shelter



Search &
Rescue

GlobalMedic was founded on **Emergency Response**. While we have run many non-emergency and capacity building programs, the majority of our work continues to be critical interventions in the wake of disaster and crisis. We operate 4 primary Emergency Programs: Water, Medical, Shelter, and Search & Rescue.

GlobalMedic has become well-known for the exceptional effectiveness of our responses and for always innovating and making our aid more cost effective and more appropriate for each situation. All four programs have a range of components, and all are highly scalable to the size of the crisis. The programs are also modular, meaning that we can activate as many or as few as needed, in whatever combination the situation demands.

WATER



Clean drinking water is the most important element of our responses. It is far more cost effective to prevent illness than it is to treat it. We ensure access to clean drinking water in two ways:

- Using point of source water purification units and establishing distribution networks
- Distributing point of use water purification units so families have access to clean drinking water

We immediately deploy and operate point of source water purification units to ensure families have access to clean drinking water following a disaster. We have different sizes of units and different power sources. Our teams install units in clinics or shelters and often set up large units that fill tanker trucks as part of a distribution network. We donate the units and train our local partners on how to use them. The units continue to be used after our teams leave the country and can be used to respond to future disasters.

We produce and deliver **Family Emergency Kits (FEK)** designed to provide families with lifesaving solutions to deal with the problems they are facing. An FEK contains: a point of use water purification solution that provides a family with clean water for 8-12 months; basic hygiene items such as toothpaste, toothbrushes and soap; and other items such as oral rehydration sachets and [Lucky Iron Fish](#). Volunteers pack the kits as part of our efforts to lower costs.

WATER PURIFICATION SOLUTIONS



Family Emergency Kit

Contain a point of use water purification solution such as ceramic filters, powder sachets or tablets, as well as essential hygiene items that often include:

- Toothpaste
- Toothbrushes
- Soap
- Oral Rehydration Salts
- Lucky Iron Fish



Rainfresh Point of Use Water Purification Unit

Lightweight and portable, uses gravity to filter out 99.9999% of bacteria without electricity or moving parts.

Can provide an entire family with clean drinking water for a year

Can purify water from virtually any source



AquaResponse Point of Source Unit

Uses sediment & carbon filtration, as well as UV light to treat water from large sources such as lakes & floodwaters. Units filter up to 40 litres of clean drinking water per minute.

Units are portable and work off a standard car battery or small generator. Typically used in shelters, camps, clinics, etc.

MEDICAL



Our medical program deploys field hospitals, deploys mobile medical teams to provide primary healthcare to affected populations, provides equipment to hospitals in need, and provides training for medics on landmine clearance teams and emergency response teams

SHELTER



We provide tenting that is used for critical infrastructure such as hospitals, clinics, feeding centres, temporary family housing, schools, and Child Friendly Spaces. One of our more innovative projects has been the Compressed Earth Block Project. The block machine allowed us to build permanent homes for a number of families in Leyte, Philippines.

SEARCH & RESCUE



We deploy specialty response teams and train responders globally on SAR techniques. This program includes our RescUAV program that deploys Unmanned Aerial Vehicles into disaster situations. UAVs are used to provide situational awareness, gather the images to produce comprehensive damage assessments, and support SAR teams.

Programming: Year at a Glance



Designed by Layerace / Freepik



20 Responses



12,695 Family Emergency Kits
Distributed



6,450 Rainfresh Water
Purification Units Distributed



172,000+ Beneficiaries
Reached



138,000+ Emergency Meals
Distributed



12,800 Hygiene Kits
Delivered

Emergency Response

Caribbean – Hurricanes Irma & Maria Response in St. Maarten, Antigua & Barbuda, Dominica, Turks & Caicos, St. Vincent, Tortola, Cuba, Puerto Rico



St. Maarten

CARIBBEAN | In September 2017, back to back category 5 hurricanes devastated the Caribbean. Winds reaching up to 300 km/h took the lives of hundreds of people and left millions without power, shelter and clean water.

GlobalMedic responded through the immediate deployment of our Rapid Response Teams and aid to St. Maarten, Antigua & Barbuda, and Dominica, and the deployment of aid to Turks & Caicos, Tortola, Cuba, St. Vincent and Puerto Rico. In total, GlobalMedic provided 16.5 million litres of clean drinking water, supported over 50,000 people with water purification units and hygiene kits, supported over 200 families with building materials, and provided a container of essential non-food items for infants, children, and adults.



St. Maarten



Dominica

Total Beneficiaries: 105,000

- 650,000+ Water Purification Tablets & Sachets
- 3,012 Hygiene Kits
- 5,650 Family Emergency Kits
- 10 AquaResponse Water Purification Units
- 138,240 Emergency Meals
- 1 container with clothing and school supplies
- 345 boxes of diapers
- 217 tarps
- Construction materials for 200 families

Emergency Response

Mexico Earthquake & Nepal Flooding



NEPAL | In August of 2017, Nepal experienced heavy rains that caused severe flooding. 1.7 million people were affected, 460,000 people were displaced, and 143 people were killed. GlobalMedic responded in three of the worst-affected districts: Jhapa, Morang and Banke. The response included the provision of clean drinking water, hygiene items and other essential household items to keep families healthy and prevent the spread of waterborne disease.

Total Beneficiaries: 2,550

- 425 Hygiene & Non-Food Items
- 96,000 Aquatab Water Purification Tablets

MEXICO | On September 19, 2017, a 7.1 magnitude earthquake struck Mexico. 331 people were killed, 5,000 people were taken to emergency shelters, and 34,000 homes were damaged. GlobalMedic sent its Rapid Response Team to Mexico City along with Hygiene Kits and Family Emergency Kits. The aid was delivered to families affected by the earthquake as well as a shelter in Jojutla.

Total Beneficiaries: 5,920

- 1,890 Hygiene Kits
- 480 Family Emergency Kits



Complex Emergencies

Bangladesh Rohingya Refugee Crisis & Somalia Famine



Bangladesh

BANGLADESH | Nearly 1.2 million Rohingya have fled Myanmar since 2017 and have settled in Cox's Bazar, Bangladesh, in one of the world's worst refugee crises. The refugees are staying in camps that lack access to clean water, sanitation, nutritious food and basic hygiene. GlobalMedic responded in January of 2018 by sending Family Emergency Kits and an emergency shelter to local partners. We have raised funds to start a larger program in the next fiscal year with the intent of giving jobs to the local population while distributing water purification units.

Total Beneficiaries: 9,066

- 1,511 Family Emergency Kits
- 1 – 18'x36' Tent – to be used as a medical clinic

SOMALIA | Prolonged drought across the country has left 6.7 million people — close to half of the country's population — threatened by death and severe acute malnutrition. Nearly one million children under age five were acutely malnourished in 2017. GlobalMedic provided Family Emergency Kits to vulnerable families in Somalia. These kits contained Oral Rehydration Salts as well as nutrient supplements that treat and prevent malnutrition in young children.

*Please note this program carried over from the previous fiscal year.

Total Beneficiaries: 12,900

- 2,148 Family Emergency Kits
- 313,608 doses of [Plumpy'Doz](#) ready-to-use supplementary food to prevent severe acute malnutrition in children



Somalia

Complex Emergencies

Yemen Civil War, Famine & Syria War

SYRIA | The war in Syria has been continuing for 7 years with 13.1 million Syrians in need of humanitarian assistance. 400,000 people have been killed and 6.6 million displaced in the country. GlobalMedic has distributed aid to families affected by the Syrian war since 2014. This fiscal year GlobalMedic sent Family Emergency Kits to aid families affected by the conflict. This response is increasing in the next fiscal year with the introduction of our new Emergency Food Program that created a meal specifically designed for Syrians.

Total Beneficiaries: 3,000

- 512 Family Emergency Kits



Syria



Yemen

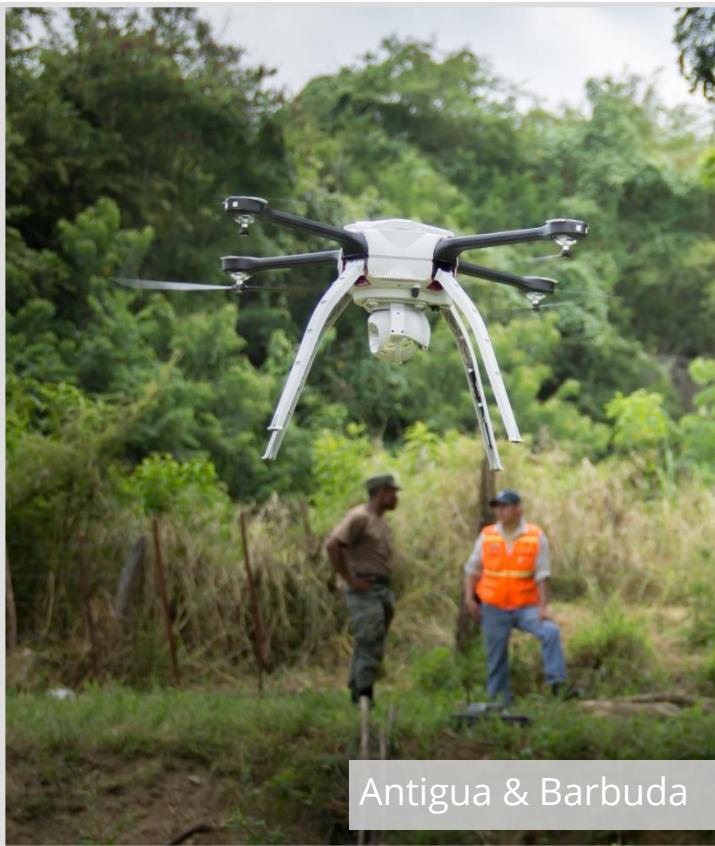
YEMEN | Widespread conflict throughout Yemen has forced nearly 2 million people from their homes. The situation has been compounded by widespread famine and water scarcity. Cholera outbreaks have skyrocketed. Over 24 million people were in need of assistance. GlobalMedic sent two shipments of aid to local partners in Yemen for distribution which contained water purification materials and nutrient supplements that treat and prevent malnutrition in young children. More aid will be sent in the coming year as the need dictates.

Total Beneficiaries: 15,754

- 2,394 Family Emergency Kits
- 125,100 doses of Plumpy'Doz ready-to-use supplementary food to prevent severe acute malnutrition in children

RescUAV

Caribbean - Hurricane Irma & Maria in Antigua & Barbuda, Dominica, and St. Maarten



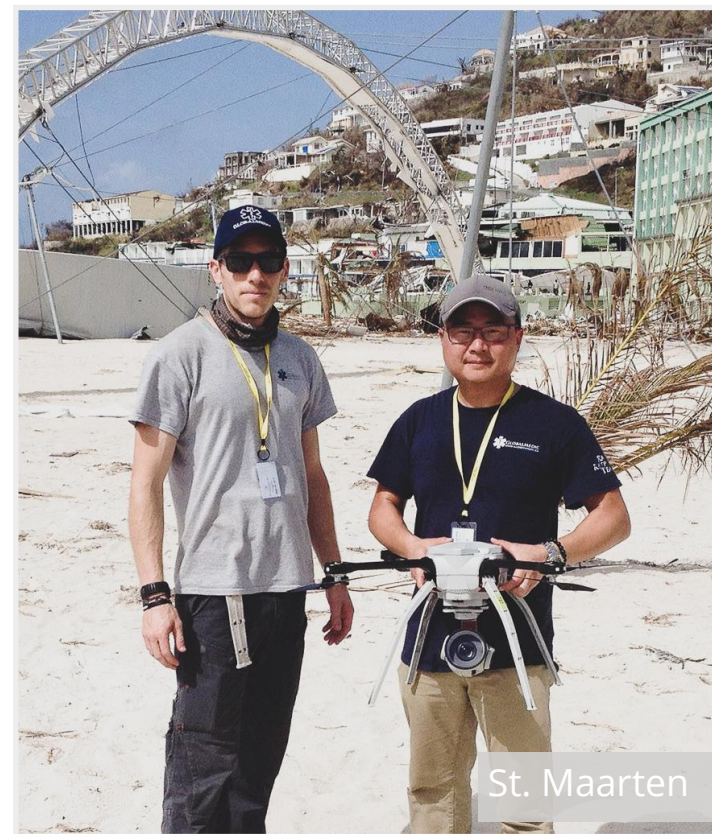
Antigua & Barbuda

ANTIGUA & BARBUDA | The extent of the damage forced the entire population of Barbuda to evacuate the island. The RescUAV team was tasked with mapping priority areas by the National Office of Disaster Services (NODS) and they mapped 139 hectares of Barbuda using Unmanned Aerial Vehicles. These emergency maps, containing vital information, were provided to the NODS to assist with relief efforts and plan a more efficient recovery for the families evacuated.

DOMINICA | The team was tasked with mapping priority areas by the Ministry of Lands, Surveys, and Housing in coordination with the Ministry of the Interior and UNDP. They mapped 1,386 hectares of Dominica using Unmanned Aerial Vehicles. These emergency maps, containing vital information, were provided to all relevant actors and agencies to assist with relief efforts and plan a more efficient recovery.



Dominica



St. Maarten

ST. MAARTEN | Aeryon Labs pilots deployed with GlobalMedic's RescUAV team to provide emergency mapping for the devastated island of St. Maarten. Using the SkyRanger UAV, Aeryon Labs pilots produced 36 maps covering 2,184 hectares. These maps were highly valued by local authorities as they contained critical information that was used to prioritize relief efforts and to plan a more efficient recovery for hurricane affected families in St. Maarten.

CANADA | Our mandate is to provide international disaster relief; however we also support communities in our own backyard. With support from Procter & Gamble and our dedicated volunteers, we were able to provide hygiene items and cleaning supplies to vulnerable people, and those affected by disasters. This fiscal year, we provided Clean-up Kits to people affected by the wildfires in interior British Columbia, residents whose homes were flooded in Brantford, Ontario and people affected by the flooding in Grand Forks, British Columbia.

An ongoing program that has run for several years is the provision of hygiene kits to shelters in the Greater Toronto Area. This year we were able to distribute nearly 5,000 hygiene kits to dozens of local shelters. These kits, both female and male specific varieties, include P&G branded items such as shampoo, sanitary napkins, toothbrushes, toothpaste and much more.

Another program that continued this fiscal year was the delivery of kits to newly arrived Syrian refugees. 2,500 Welcome to Canada kits full of hygiene and cleaning supplies were delivered to Syrian refugees across Ontario and even in Surrey, British Columbia.

Additionally, two Syrian families in Vancouver, British Columbia, benefited from a donation from IKEA in which they selected some furniture for their new homes. GlobalMedic volunteers accompanied them for the shopping trip, transported the items and helped them assemble their new furniture.

Total Beneficiaries: 18,000

- 240 Clean-up Kits – Grand Forks, BC
- 2,500 Welcome to Canada Kits – Syrian refugees
- 220 Clean-up Kits – Brantford, ON
- 2 IKEA furniture donations– Syrian refugees
- 240 Clean-up Kits – BC Fires
- 4,995 Hygiene Kits – Shelter program

GlobalMedic volunteers help to assemble IKEA furniture with Syrian Refugees



Vancouver, BC



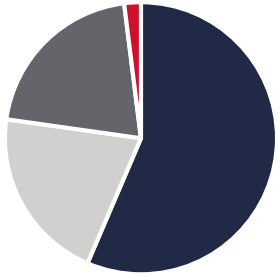
Grand Forks, BC

Clean-up Kits donated to BC Flood evacuees



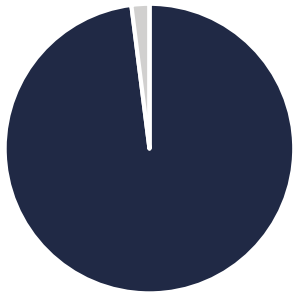
Financial Highlights

Where our funds come from



- Institutional Donors (Foundations, Grants): 56.6%
- Corporate Donations: 20.9%
- Public Donations (incl. Registered Charities*): 20.7%
- Other (Investments, Goods-In-Kind): 1.8%

How our funds are spent



- Charitable Programs: 97.8%
- Administration: 2.1%
- Fundraising: <0.1%

How our charitable program dollars were spent



- Charitable goods purchased and distributed: 50.1%
- Staffing Costs: 18.5%
- Shipping/transportation of goods: 14.7%
- Warehouse/Office costs in Etobicoke: 9.2%
- Travel Expenses for Rapid Response Teams: 7.3%
- Other (bank costs, membership fee): 0.2%

How our funds are spent | GlobalMedic follows CRA Guidelines when allocating costs assigned to programs vs administration. Our administration costs are low because we have a small staff that focuses on operations, and of course we rely on our volunteers who carry out the bulk of our programming. Board members are not paid. Our administration costs are made up of a contract fee for our Finance/HR services and our professional accounting fees. The small amount of funds spent for fundraising are for mailing out t-shirts (0.03%). We currently do not spend any charity funds on marketing, or fundraising staff.

How our charitable program dollars were spent | During this fiscal year, GlobalMedic moved into a larger warehouse/office that allowed us to store more prepositioned aid items, as well as hold volunteer events on premises. While GlobalMedic only pays \$1 per year on the lease agreement, the charity must cover all occupancy costs. There were expenses for renovations to this building to make it suitable for our operations. Volunteer labour was used whenever possible in order to complete these renovations.

*Registered Charity Canadahelps is our online donation mechanism to receive credit card and PayPal donations from the public.



Air Canada Packing Event

Summary of Statement of Financial Position - May 31, 2018

| | 2018 | 2017 |
|---|---------------------|---------------------|
| ASSETS | | |
| CURRENT | | |
| Cash | \$ 2,548,656 | \$ 2,892,028 |
| Term deposits (Note 4) | 1,522,107 | 205,576 |
| Accounts receivable | 2,179 | - |
| Inventory | 168,920 | 205,899 |
| Harmonized sales tax recoverable | 5,496 | 5,267 |
| Prepaid expenses | 11,637 | 1,747 |
| | 4,258,995 | 3,310,517 |
| EQUIPMENT (Note 5) | 59,659 | 16,128 |
| | \$ 4,318,654 | \$ 3,326,645 |
| LIABILITIES | | |
| CURRENT | | |
| Accounts payable and accrued liabilities (Note 6) | \$ 14,274 | \$ 34,776 |
| Deferred income (Note 7) | 836,697 | 641,664 |
| | 850,971 | 676,440 |
| DEFERRED CAPITAL GRANTS (Note 8) | 18,909 | 12,381 |
| | 869,880 | 688,821 |
| NET ASSETS | | |
| General fund | 3,448,774 | 2,637,824 |
| | \$ 4,318,654 | \$ 3,326,645 |

Summary of Statement of Revenue & Expenses - May 31, 2018

| | 2018 | 2017 |
|---|-------------------|-------------------|
| REVENUES | | |
| Donations | \$ 1,629,054 | \$ 2,148,467 |
| Foreign exchange gain (loss) | (52,829) | 49,442 |
| Fundraising | 36,505 | 33,911 |
| Gifts | 176,675 | 258,514 |
| Investment income | 37,224 | 14,670 |
| Other income | 1,387 | 6,009 |
| | 1,828,016 | 2,511,013 |
| EXPENSES | | |
| Amortization | 3,954 | - |
| Disaster response | 945,944 | 1,738,353 |
| Gifts in kind | 3,918 | 17,681 |
| GlobalWater | - | 57,857 |
| Rapid response team | 4,954 | 9,334 |
| RescUAV | 58,296 | 10,579 |
| | 1,017,066 | 1,833,804 |
| EXCESS OF REVENUES OVER EXPENSES | \$ 810,950 | \$ 677,209 |

Notes from the Board | This fiscal year saw our donations fall to \$1.8 million, a decrease of 28% over the previous year. This was mainly due to the number and nature of disasters that occurred within the year, with the only major response being the Caribbean Hurricanes Irma and Maria in September 2017. Our outlook as an agency remains positive, as we were able to secure a **\$2.5 million** - 5 year funding agreement with a foundation, and we diversified our revenue sources by cultivating new partnerships with international charities. We continuously look for new sources of revenue, and always look to cut the costs of our aid to ensure we get **the most** out of every dollar.

Financial Statements | We have always taken great care to spend funds as efficiently as possible, and as such have tried to keep accounting costs low, while still meeting the needs of donors. This is the reason we undertake a Review Engagement each fiscal year as opposed to an audit. While the cost is about 40% less than an audit, many of the processes and verifications are similar so we felt it adequately met our needs.

Moving forward, the Board has decided to commence an Audit Engagement to ensure that we maintain the highest level of transparency possible. This audit will take place starting fiscal year ending May 31, 2019. While we are disappointed that we need to increase our expenditures on accounting costs, we understand the need for it and hope that our donors understand as well. As always, we are committed to financial transparency and all Financial Statements are always available on our [website](#).

Operating Reserve | Our operating reserve fund currently sits at \$3.4 million. GlobalMedic would like to maintain a reserve adequate to maintain operations for 18 months. The current reserve is equivalent to approximately 20 months of operations, based on charitable expenses of \$2 million per fiscal year. While GlobalMedic cannot predict the number and size of disasters it responds to each fiscal year, we want to be certain that we have the funds available to respond immediately, before funds are pledged or received for any given disaster. In the next fiscal year, we aim to spend some of this operating reserve on launching a new Emergency Food program, as well as sending more aid to Syria and Yemen, and responding to smaller disasters that may not receive as much attention.



Deferred Revenue | We want to address the lack of change on the deferred revenue balance for Nepal and Ukraine. We have been running several emergency response programs in Nepal since the 2015 earthquake. Our programs were slowed due to a border dispute and blockade whereby we were unable to move aid into Nepal from India for several months. The blockade has been resolved and we have set up additional programming in Nepal that focuses on the development of a local response team and stockpiling and distribution of FEKs and Emergency Food Packs to families in need.

We have been running programming in Ukraine since 2014 and have run a number of humanitarian interventions. We found some cost efficiencies and were able to deliver our programs under budget. The residual funds are being programmed to launch an emergency food program in Ukraine.

We expect the deferred revenues for both countries to be spent by the end of May 2020.



St. Maarten



Dominica



Bangladesh



Nepal

Governance | GlobalMedic is governed by a volunteer Board of Directors who provide strategic oversight to ensure that all of our resources are used in pursuit of the organization's mission and mandate. The Directors come from various backgrounds and lend their expertise and guidance to help us to continue to innovate and provide the right aid to the right people at the right time. Members of the Board continue to serve with no financial compensation.

Board of Directors

Rahul Singh, O. Ont – Toronto EMS Executive Director and Board Chair

Gord Martineau – former news anchor on CityNews Toronto

Sean Reid – Director of Delivery, Bank of Nova Scotia

Jim Dainard – Controller, Victoria Gold Corp.

Employee Compensation | Since inception and for this fiscal year, GlobalMedic does not take an administration /management fee from any public donations. If a public donor gives us \$100, we will put that entire amount into our charitable programs. The funds to pay our staff currently come from institutional funding (management fees or staff costs built into grants).



All of the work that we do would not be possible without the help of our dedicated and passionate volunteers.

For this, we thank you.

We want to thank these companies for partnering with us and believing in our vision of delivering emergency aid efficiently. Their partnership and support helped us to deliver aid to over 170,000 people this year!



web worx labs

WesternUnion WU



GLOBALMEDIC

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www.globalmedic.ca

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Charitable Registration

Number: 882588619RR0001